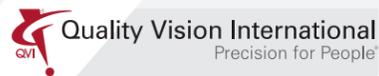


THANK YOU TO OUR SPONSORS



“SME provides a well-rounded trade show for not only customers but for the vendors to provide solutions to people’s problematic issues inside the metalworking industry.”

Scott Leitch, Sales and Marketing Manager, Exsys Tool Inc.

To secure your preferred exhibit space for MMTS 2020, or for questions regarding this report, contact :

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888.322.7333 ext. 4416  
amartinez@sme.org

Source for all statistics unless otherwise stated: MMTS 2018 Registration Data

# mmts

MONTREAL MANUFACTURING TECHNOLOGY SHOW

MAY 14 - 16, 2018

Place Bonaventure  
Montréal (Québec)



## QUEBEC'S LEADING MANUFACTURING EVENT

6,000+ Industry Professionals in Attendance

300+ Suppliers and Leading OEMs

100+ New Products and Services

200+ Exhibits

35+ Special Presentations

NEW Conference featuring RQ3D

### EVENT PRODUCER



### STRATEGIC EVENT PARTNERS



### CONFERENCE PARTNERS



### OFFICIAL MEDIA PARTNERS



### INDUSTRY SUPPORTERS



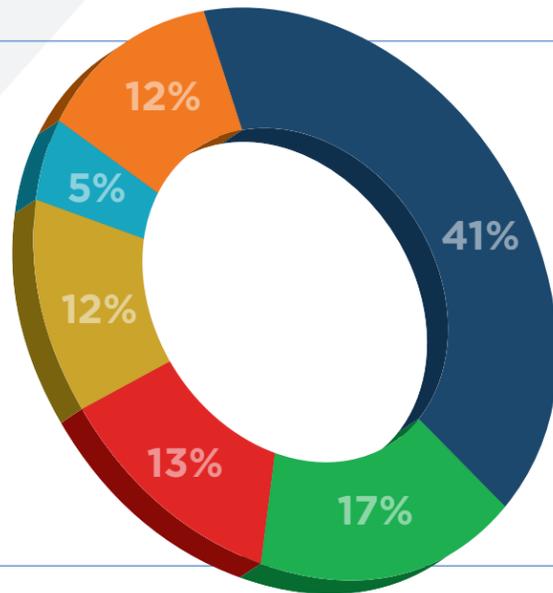
# MMTS 2018 BY THE NUMBERS

- 4,889** Net Attendees
- 265** Conference Attendees & Speakers
- 1,375** Exhibit Staff
- 210** Total Exhibits
- 332** Total Companies Represented
- 63,646** Total Net Square Footage
- 16,721** Total Lead Count
- 126** Average Number of Leads Per Exhibitor
- 6,434\*** Total Event Attendees

\*includes all exhibit/conference attendees, exhibitors, students, media

“The attendance has been very good. A real high caliber of conversations, customers, potential customers, we’ve had some great opportunities to display some of our latest technology.”

**Martin Craven, President, Single Source Technologies - Canada**



## JOB FUNCTIONS

- 41%** Owner/Company Management/Corporate Executive, Purchasing, Manufacturing Production Management, Manufacturing Engineering Management
- 17%** Manufacturing Production Department, Manufacturing Engineering Department (non-management)
- 13%** Product Design, R&D, Quality Assurance and Control
- 12%** Design Engineer, Control Engineering / Automation
- 5%** Educator / Instructor
- 12%** Sales / Marketing

## COMPANY SIZE

MMTS connects you with small job shops, mid-size companies and large OEMs, giving you access to the entire Quebec supply chain.

Company Size	Percentage
Less than 20	37%
20-49	19%
50-99	12%
100-249	14%
250-499	8%
500-999	4%
1,000-2,499	2%
2,500 and Over	4%

## TOP 10 TECHNOLOGIES EVALUATED

Top technologies of interest at MMTS 2018 included the following:

- 1** Machining Centres, Milling & Boring Machines
- 2** Automation & Controls
- 3** Robotics
- 4** Cutting Tools & Accessories
- 5** Turning Machines Lathes & Turning Centres
- 6** Automated Manufacturing & Assembly
- 7** CNC Programming Software
- 8** Industry 4.0
- 9** 3D Printing/Additive Manufacturing
- 10** Metal Forming & Fabricating Equipment

## ATTENDING COMPANIES INCLUDE

- A.T.G. Industries Inc.
- A7 Integration
- Acme Moules & Outils
- Aerospatiale Hemmingford
- Alcoa
- Arcelor Mittal
- ATD Manufacturing Technologies
- Atlas Aeronautik
- ATS Tanner Banding Systems Inc.
- Automation Machine Design Inc.
- Avior Integrated Products
- Baldor Electric Canada Inc.
- Bathium Canada Inc.
- Bayer Canada
- Bell Helicopter
- Bombardier
- CAE Inc.
- Cascades
- CCM Hockey
- Cirque Du Soleil
- CNC Tracy Inc.
- CPS Industries Inc.
- Defense Nationale
- GE Aviation
- General Dynamics
- Heroux Devtek
- Hubbell Canada LP
- Hydro Quebec
- IBM Bromont
- Imbritech Industries Inc.
- KLFLO Meters
- Kraft Canada
- Laborie Medical Technologies
- Lemire Precision
- Les Industries Fournier Inc.
- Lisi Aerospace
- Marmen Inc.
- Messier-Dowty Inc.
- Metalilux Inc.
- Omnifab
- Outillages Avitec Inc.
- Pfizer Canada Inc.
- PPD Automation
- Pratt & Whitney Canada
- Reebok
- RK Metalfab Inc.
- Rolls Royce Canada
- Schneider Electric
- Siemens Canada
- Skyfold Inc.
- Spectra Premium
- Thomas & Betts
- Thyssenkrupp
- Velan Inc.
- WeighPack Systems Inc.

## TOP 10 INDUSTRIES REPRESENTED

The majority of MMTS attendees hailed from one of the following business sectors:

- 1** Aerospace
- 2** Automotive
- 3** Consulting/Engineering
- 4** Electronics/Computers
- 5** Energy Production/Distribution
- 6** Government/Military
- 7** Job Shop/Contract Manufacturing
- 8** Materials Suppliers/Distributors
- 9** Plastics & Packaging
- 10** Research & Development

## ROLE IN BUYING

**73%** of attendees influence equipment purchase decisions in their companies. This means you're having quality conversations with evaluators, recommenders, specifiers and final approvers.

## COMPANY BUDGET

**29%** of the MMTS audience have equipment budgets that exceed \$200,000. MMTS is an excellent way to connect with companies looking to invest in capital equipment.

Equipment Budget	Percentage
Up to \$20,000	35%
\$20,001 - \$50,000	14%
\$50,001 - \$200,000	22%
\$200,001 - \$500,000	11%
\$500,001 - \$1,000,000	7%
\$1,000,001 - \$5,000,000	7%
Over \$5,000,000	4%